

## Results

1. Value chain analysis: definition and documentation of organizational functions.
2. Creation, definition, and adjustment of an organizational chart to reach short-term objectives.
3. Creation, definition, and adjustment of an organizational chart to reach medium and long-term objectives.
4. Analysis and documentation of organizational competitive strengths.
5. Creation of an action plan to be followed immediately by management.



## Includes:

- +8 hours of workshop.
- + Follow-up on established action plans using project management methodology.
- + Two post-workshop follow-up sessions to answer questions, review materials, and address any particular issues participants have (two-weeks and four-weeks after the workshops).
- + Electronic copies of the presentation materials and work manual (Printed copies not included).
- + Certificate of completion with objectives achieved.